

## **ARIBA DISCOVERY**

Anglo American and De Beers Group are committed to building a responsible, inclusive and more transparent Supply Chain that generates sustainable value for all our stakeholders including the communities that we operate in.

To do this we are simplifying our processes and digitalising our Supply Chain by implementing the Ariba Network and various Ariba modules to make it easier for suppliers to do business with us and to provide more visibility into our end to end procurement processes.

One of these modules we are using to make our opportunities more visible and accessible to all our suppliers, is Ariba Discovery.



### **What is Ariba Discovery?**

Ariba Discovery is a cloud based, global market place where suppliers (sellers) and customers (buyers) can find each other, build relationships, collaborate and most importantly post and respond to opportunities or leads.



### **What will Anglo American and De Beers Group be using Ariba Discovery for?**

We will be posting Leads or opportunities on Ariba Discovery such as Requests for Information (RFI)



### **Do I have to be an Anglo American or De Beers Group supplier to respond to a post on Ariba Discovery?**

No, you do not have to be an existing supplier (seller) to Anglo American and / or De Beers Group to respond to one of our posts on Discovery. Anyone can respond.



## How do I get on to Ariba Discovery?

You need to register on Discovery and create a cost free Ariba Network Standard account. To find out how to do this please refer to our **How to Register on Discovery guide**.

## If I am registered on Ariba Discovery, does that mean I am automatically a supplier to Anglo American and / or De Beers Group?



No. You can only become a supplier to us once you have been invited and successfully completed our formal Registration and Qualification processes. To find out how to become a supplier to Anglo American or De Beers Group please go to:  
[www.angloamerican.com/suppliers/how-to-become-a-supplier](http://www.angloamerican.com/suppliers/how-to-become-a-supplier)

## Do I have to pay to respond to an Anglo American or De Beers Group post on Ariba Discovery?



No. Anglo American and De Beers Group do not charge you to respond to one of our posts on Ariba Discovery. However, this may not be the case if you want to respond to a post from another company (buyer) on Ariba Discovery.

## What equipment do I need to respond to a post ?



All you need is data and a device (Desktop, Laptop, tablet or Smart phone) that can connect to the internet.

## How can I benefit from using Ariba Discovery?



If you choose to register free of charge on Ariba Discovery, not only will you be able to see and respond to leads from Anglo American and/or De Beers Group, but you will also be able to search for and respond to leads from other companies that are also using Ariba